POTTER
The Symbol of Protection

www.pottersignal.com

Dear Valued Business Partner,

We appreciate the trust and partnership you've placed in Potter Electric Signal Company. As part of our ongoing commitment to delivering high-quality products and dependable service, we periodically review our pricing to reflect current market conditions, input costs, and continued investments in our operations.

Effective **January 1, 2027**, Potter will implement a price adjustment **averaging 4–8%** across our product portfolio. We expect to have finalized pricing available for you by **December 1, 2026**.

Our Sales, Product Management, and Technical Support teams are available to assist you with any questions. You can reach us at 800-325-3936.

Sincerely,



Josh Tihen
President, Fire Suppression

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