



January 28, 2026

Dear Valued Distribution Partner,

Thank you for a fantastic 2025. We are truly grateful for the trust you place in Talco Fire Systems, and we are excited about the many opportunities ahead to continue supporting your growth in the coming year.

As a family-owned business, our focus has always been on providing comprehensive, high-quality fire pump solutions while making it easy to do business with us—every day. For more than 38 years, we've worked hard to earn your trust and to serve both you and your customers with reliability, integrity, and expertise.

Looking ahead, we are excited to share that 2026 will bring several new product innovations designed to enhance performance, efficiency, and value. These developments reflect our ongoing commitment to innovation while staying true to our promise of complete customer satisfaction.

As we continue to streamline our internal processes, we are also facing ongoing cost pressures and industry-wide increases. After careful consideration, we will be implementing a price adjustment up to **5%** effective **March 1, 2026**.

In addition, many of you may be aware of proposed tariffs that could impact certain imported components. While details are still evolving, Talco Fire Systems is committed to clear and timely communication. Should these tariffs take effect, we will notify you promptly of any affected items and how they may impact your net pricing.

Updated PDF copies of our new list pricing will be distributed in the coming days.

We sincerely appreciate your continued business and loyalty. We look forward to delivering innovative solutions, quality products, and dependable service in 2026 and beyond.

Sincerely,
Talco Fire Systems