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November 10, 2025

Dear Valued Partner,

Johnson Controls **Fire Suppression North America and Latin America regions** will implement the following **price increase** on Johnson Controls fire sprinkler system products effective Monday, January 5, 2026. This change reflects rising material and logistics costs across the industry. We will continue to closely monitor these changes to ensure pricing remains fair and transparent.

- 4% on all fire sprinkler system products, excluding grooved.
- 20% on grooved products (*while we take strategic actions to improve our logistic costs*).

If you have questions or would like to discuss how this affects your account, your territory account manager is available to help with upcoming orders.

Please note that any order is subject to price adjustment upon notice prior to shipment in accordance with our sale terms and conditions, which can be viewed [here](#).

We are sharing this early to support your planning and budgeting needs. Orders received by January 2nd and shipped before January 30th will receive current pricing terms. Orders received on or after January 5th will be subject to the new pricing.

We are thankful for your continued partnership and support.

Sincerely,

Courtney Santmire
Executive Director
Fire Suppression Products



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