



Potter Electric Signal Company, LLC • 13723 Riverport Drive • St. Louis, MO 63043 • P: (314) 595-6900 • www.pottersignal.com

November 3, 2025

Dear Valued Business Partner,

We appreciate the trust and partnership you've placed in Potter Electric Signal Company. As part of our ongoing commitment to delivering high-quality products and dependable service, we periodically review our pricing to reflect current market conditions, input costs, and continued investments in our operations.

Effective **January 1, 2026**, Potter will implement a price adjustment averaging **3–8%** across our product portfolio. We expect to have finalized pricing available for you by **December 1, 2025**.

Our Sales, Product Management, and Technical Support teams are available to assist you with any questions. You can reach us at 800-325-3936.

Thank you for your continued business and support.

Sincerely,

Josh Tihen
President, Fire Suppression