



*Quality & Service
Since 1936*

Steve Gore
Ferguson Fire & Fabrication

May 1st, 2025

SUBJECT: Notice of Price Adjustment Due to Tariff Increases

Dear Steve,

As a manufacturer committed to providing the highest quality fire protection air supplies, we strive to maintain pricing stability for our customers wherever possible. Unfortunately, recent changes in international trade policy — specifically newly imposed and expanded tariffs on certain raw materials and components — have created cost increases that are beyond our control.

After exhausting all other options and not increasing prices on a number of our most popular models as part of our standard round of increases earlier this year, we must implement a price adjustment on select products. This change is necessary to ensure we can continue to deliver the reliable, high-performance fire protection air supply equipment and support you've come to expect from us.

This updated pricing will go into effect for all Orders placed on or after June 2nd, 2025. A summary of affected products is as follows:

- Lubricated Tank Mounted Air Compressors – 5% increase
- Dry Air Pacs – 4% increase
- Oil-Less Air Compressors – 3% increase
- Lubricated Base Mounted Air Compressors – 2% increase
- Air Maintenance Devices – 2% increase
- Vapor Pipe Shield – 2% increase
- Fire Protection Parts & Accessories – 3% increase

Going forward, we will be evaluating our manufacturing costs based the evolving circumstances every 30 days until stability is realized. Please know that these decisions are not made lightly. We are committed to transparency and to working with you through this to ensure continuity of business for you and your customers. If you have any questions, need assistance, or would like to discuss this further, don't hesitate to contact me.

Thank you for your continued support. We are excited to build on our continued Partnership throughout 2025.

Best Regards,

Dave Fremont
VP of Sales & Marketing
General Air Products, Inc.

Manufacturers of
FIRE PROTECTION - COMPRESSED AIR TREATMENT - PROCESS COOLING
Equipment

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